

## CASE STUDY

### Pearson Packages, Butterwick

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## THE REQUIREMENT

Pearson Packages Ltd is a family run business who, in their words, have “evolved along with the potato box since mid 1970’s”. Located in Butterwick, Boston, they are one of the UK’s largest manufacturers of potato boxes and also offer a range of modern day garden products and display items.

Andrew Pearson wanted to replace and upgrade his fossil fuel-fired space heating system which was coming to the end of its life span. He was also keen to take advantage of the RHI (Renewable Heat Incentive) scheme and find a way to utilise their excess wood product which, at present, had to be disposed of at a cost to the business.

## OUR SOLUTION

After assessing the site at Pearson Packages, the GlenFarrow team developed a system that would best meet the customers’ requirements. A GlenFarrow GF210 biomass boiler, complete with the installation of a wet heating system, was chosen as the ideal solution.

This particular biomass boiler system is able to provide the required optimum heat output and can use waste wood product for fuel. To compliment the biomass boiler GlenFarrow also supplied and installed pipework, high output fan convactor heaters and all ancillary equipment across the premises. The upgraded system not only provides a solution for Pearson Packages’ by-products but it also means they are eligible to receive RHI payments for their heating. This helped to assist with covering the capital costs of the boiler installation.

## WHAT THE CLIENT SAID



“GlenFarrow offered us a brilliant, cost-effective solution for utilising our wood by-product and providing space heating for our factory/workshop. The new system provides a better distribution of heat throughout the factory and has helped our business move in a more environmentally-friendly direction. I would highly recommend GlenFarrow for any potential future projects.”

*Andrew Pearson, Pearson Packages Ltd.*